

## **Extension Farm Management Specialist**

TITLE: Extension Farm Management Specialist

POSITION LOCATION: Department of Agribusiness and Applied Economics, North Dakota State University

POSITION DESCRIPTION: 100% Extension, Twelve month appointment

### **RESPONSIBILITIES:**

The successful candidate will be expected to lead a nationally recognized Extension program in farm management. The program will focus on the economics of crop and livestock production systems, enterprise analysis to include publishing crop and livestock budgets, analysis of federal farm programs and crop insurance, evaluating the economics of new/emerging agricultural technologies and responding to farm management questions. Extension responsibilities include developing and delivering innovative Extension programs that enhance the knowledge and decision making of farm/ranch managers, agricultural lenders and agribusiness leaders regarding farm management issues. The successful candidate is also expected to lead farm bill education and analysis.

The primary clientele will be farm/ranch managers, Extension agents, agricultural lenders, agribusinesses, industry organizations and state and federal government agencies. Collaboration with Extension agents, other Agribusiness and Applied Economics faculty, colleagues in other agricultural disciplines and professional colleagues at regional and national levels is necessary. Applied research that supports the Extension program is expected. A successful specialist will generate extramural funding to augment Extension programming.

The successful candidate reports to the Department Chair for evaluations.

### **QUALIFICATIONS:**

Minimum requirements include:

1. An earned Masters Degree in Agricultural Economics, Agribusiness, Production Economics or related field;
2. Excellent oral and written communication skills and essential information technology skills;
3. Academic training and/or experience in agriculture, farm management and/or agribusiness;
4. Familiarity with Extension programming;
5. Strong interpersonal skills with the ability to work independently and in a team environment;

Preferred qualifications include:

1. Evidence of effective Extension programming and/or applied research;
2. Familiarity with Northern Plains agriculture;
3. Experience in farm/ranch or agribusiness management or agricultural finance;
4. Demonstrated ability to secure and administer external funds;
5. Successful publication of Extension and/or research results;
6. Experience in developing and delivering educational programs, including video conferencing, audio/video web streaming or podcasting;
7. A valid driver's license or ability to obtain one.

SALARY: The position offers a competitive salary and benefits package

POSITION AVAILABLE: August 1, 2018

APPLICATION DEADLINE: Initial screening of applicants will begin September 3, 2018, and continue until a suitable candidate is found.

APPLICATION PROCEDURES: Applications are accepted online only. A full position description and application procedures can be viewed at:

<https://jobs.ndsu.edu/>

Application materials must include a letter of application including a statement of principal qualifications and interests, curriculum vitae, transcripts of all university work, and names and contact information for three professional colleagues familiar with the candidate's qualifications. Questions may be directed to Frayne Olson, Chair of the search committee (Frayne.olson@ndsu.edu).

### **About the Department, the University and the Region:**

The Department of Agribusiness and Applied Economics has developed strong regional support for the excellence of its teaching, research, and outreach programs. The Department is composed of 18 tenure track faculty, 5 research professors, and 10 lecturers and research or Extension specialists. Research strengths are found in international trade, agribusiness, and agricultural economics. Faculty in the Department are actively involved in interdisciplinary research and teaching, especially in collaboration with the Great Plains Institute of Food Safety, the School of Natural Resource Sciences, and the Upper Great Plains Transportation Institute. The Department currently offers three undergraduate majors (Economics, Agricultural Economics, and Agribusiness) and two M.S. degrees (Agribusiness and Applied Economics and International Agribusiness). The Department is considering a Ph.D. in Applied Economics and currently contributes to several interdisciplinary Ph.D. programs at North Dakota State University. North Dakota State University is the Land Grant University for North Dakota. Recent improvements in research activities have elevated the University's research rankings and increased research budgets through greater success in attaining extramural funding. Extensive engagement with agribusiness firms, both domestic and international, are encouraged. Approximately 14,700 students attend NDSU. NDSU is an ADVANCE institution and Carnegie Very High Research Activity Institution.

Fargo-Moorhead enjoys one of the strongest economies of the Upper Midwest. Growth is driven by financial services, technology and software firms, agricultural manufacturing and food processing, and retailing. Fargo-Moorhead is the largest metropolitan area between Minneapolis and Spokane, Washington. In the past few years, several magazines have proclaimed Fargo-Moorhead as one of the most stress-free metropolitan areas in America. "Quality of Life" is one of the most often-repeated phrases that people use when describing the region. The Fargo-Moorhead community has many qualities that contribute to this reputation, including an excellent K-12 educational system, three universities (NDSU, Minnesota State University-Moorhead, and Concordia College), advanced medical technology, a progressive business community, clean air and water, and a low cost of living relative to comparable metropolitan areas. A recent study by the Lung Association ranked Fargo as one of two U.S. cities with the cleanest air. Fargo-Moorhead is a bustling and active metropolitan area of approximately 228,291 people offering a wide variety of outdoor recreational activities, as well as an active and diverse visual and performing arts community.

NDSU is an equal opportunity institution. Women and minorities are encouraged to apply.  
“This position is exempt from North Dakota Veterans’ Preference requirements.”