

*National Farm and Ranch Business Management Education Association
Fall Board Meeting
September 27-28, 2004*

Urbana, Illinois

Members Present: Ron Dvergsten, Tim Holtquist, Wayne Pike, Deb Pike, Luke Baker Tom Weygandt, Laurie Morris, Jim Kelm, John Woodford and Charles Duell.

1. Call to Order
2. Changes / Additions to agenda. — None.
3. Secretary's report — Charles handed out the post-conference minutes. He had emailed out the pre-conference minutes. President Ron asked for any changes to either report. Pre-conference minutes: Jim moved, John seconded to accept the minutes. Ron called for changes to the post-conference minutes.
4. Treasurer's Report — John gave the treasurer's report. Ron interjected that he had heard from Ed Ruff and found that there were about \$8,500 that should be expected as accounts receivable from the 2004 conference. John presented a net worth statement dated 9/26/04, cash flow comparison dated 9/21/04, and the budget worksheet that was presented at the 2004 conference.

Tim moved accept the Treasurer's report, Charles seconded, motion passed.

5. Membership Secretary Report — Wayne stated that as of today there were 129 regular members, 8 associate members, 1 honorary lifetime member. There are still some membership dues out in Ohio and Colorado. Two new memberships apparently came from the Triennial Conference that Wayne and Deb attended.

Wayne also gave a short report on Triennial Conference held at the Sheraton Four Points in Lexington, KY. It was an interesting experience, got our name out there, we got a couple of new memberships probably from a brochure at the conference, but there are a lot of differences in audience between the conference. Wayne suggested that in three years and if it was close to the Midwest, it would be worth going to.

6. Nuts and Bolts and Webmaster Update — Brochure updated. Wayne handed out the brochure that Wayne and Deb had put together to have available at the Triennial conference. Jim recommended putting the Brochure on the web page.

Deb gave the web page report. There were 9,677 visitors to the web site as of today. Conference photos are up. 33 photos are up and done. Deb needs board bios from Tim and Luke and wants to get a group photo of the board. Deb asked

everyone in attendance to check their bio information to see if they needed to change anything.

7. Historian's Report — Laurie gave the Historian's report. Laurie has the CD ready for burning and will have copies available.

*** After a short break Wayne gave a short curriculum minute presentation, followed by John. ***

8. 2004 Conference review and budget update — Ron reiterated that he had heard from Ed Ruff that there would be \$8,000 - \$8,500 and we are waiting for final information from Ed Ruff. It should be to Ron in a couple of weeks.
9. National Council Application Review and Selection — Discussion of the guidelines and the process for selecting the representative to the Council.

*** Jim moved, John seconded motion to recess for the day. ***

*** Reconvened 8:45 AM Tuesday September 28th. ***

Jim moved to recommend Rich Baumann to the National Council. Charles seconded. Motion passed.

Ron announced that he will appoint Rich to the NFRBMEA Board as an ex-officio, non-voting member for the term of his membership on the board.

*** Jim gave a brief curriculum minute presentation. ***

10. 2005 Conference Planning — Luke and Tom reported on 2005 the conference planning. Theme: Strategic Planning for the Farm Business. Luke and Tom went over the plan with the board, handing out a spreadsheet with budget and tentative schedule.

Distinguished service awards: three persons were nominated: [*name1*, *name2* & *name3*].

11. National Institute/Survey — Wayne and Jim gave report indicating that we are in a holding pattern. Jim has spoken to Jay Jackman to explore what funding possibilities are available. There are funding RFPs coming up this fall and deadlines in January that we may want to apply. Tim mentioned Clark Hanson, at SDSU. Where to go from here: We need to identify someone who does grant writing, etc, to seek the funding for the next step, which would be writing the curriculum for the institute.

Tim will spearhead the effort to find a grant writer who can help to direct the effort into the appropriate grant fund.

12. Rural America Triennial Conference – Wayne covered this item in the Nuts and Bolts report.
13. Industry Relations / Alliances Committee Update — Potential sponsors. Ron asked for updates from everyone. Ron said that he had contacted Cenex Harvest States Foundation and had completed an application for a grant to sponsor Newsletter and Web page.
14. Resources Committee Update — Charles reported that there has not been a lot of progress. We have a lot of information that is not collected together or catalogued as of yet.
15. Conference Call — Ron asked for everyone to schedule for 1:30 Central Standard Time on Wednesday Nov 17, 2004.

*** Laurie gave a curriculum minute, followed by Charles. ***

16. 2006 Conference Planning Update — Discussion of the schedule for the joint program with NAFBAS. Suggested that 2005 conference keep at a cost of \$250 including dues.

2007 Conference. If NAFBAS goes with the original plan, Wisconsin would be the site for the 2007 NAFBAS meeting. So we need to think about coordination.

2008 – Discussion that we should even go into scheduling 2008.

Recess from 3:00 – 7:30 p.m.

17. NAFBAS Joint Meeting discussion. Ron asked for input and ideas on for the joint meeting with NAFBAS.

Moved to Adjourn by Jim, seconded by Tim. Meeting adjourned @ 10:15 p.m.

Respectfully submitted,

Charles Duell