

Notes
NFRBMEA-NAFBAS Joint Meeting
Urbana, IL • September 28, 2004

Persons Attending:

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|--------------------|----------------------|
| 1. Bob Rhea | 11. Ron Dvergsten |
| 2. Laurie Morris | 12. Lynn Kipinski |
| 3. Deb Pike | 13. Dana Schiedecker |
| 4. Wayne Pike | 14. Dana Barret |
| 5. Roberta Boarman | 15. Jim Kelm |
| 6. Gary Goodwin | 16. Dale Atts |
| 7. Luke Baker | 17. Dwight Robb |
| 8. Brian Culley | 18. John Woodford |
| 9. Chuck Kegley | 19. Tom Weygandt |
| 10. Tim Holtquist | |

1. Bob opened the meeting with introductions. Bob gave brief overview of NAFBAS, and handed out the agenda packet.

2. Discussion of where the two organizations are coming from.

3. Discussion about the history of each organization and where they were/are attached to education. NAFBAS is primarily an organization that is tied to land grant universities and extension, at least in the conception of the various state organizations.

4. Went around the room to give ideas of what activities NAFBAS members and NFRBMEA members do:

Consulting	Estate transfer planning
Recordkeeping	Group instruction (Spanish instruction, for example)
Check paying/writing	Grain marketing groups
Checkbook reconciliation	Dairy marketing group
Commodity marketing	Monthly breakfast meetings
Tax planning	
Government Program information	

5. Moved on to discussion of 2006 joint meeting.
Jim talked about the proposed agenda.

Vendors: We want to have vendors there with software. State displays of what we do in each respective state.

“Conference profit” vs. “breakeven”: discussion of the two ways we have looked at conferences held in the past. Leads into the question of risk and reward.

Risk & Reward 50-50: Suggested the risk and reward between the two boards.

Memorandum of Understanding: Tom suggested that we need to have a Memorandum of Understanding signed by both NAFBAS and NFRBMEA laying out the points that we agree to.

Jim suggested that the memorandum include conferences in '06, '07 and '08.

2007 plan - Madison \$72.00/ room /night vs. a site in Minnesota.

Meals:

Would need a joint group from Minnesota and Wisconsin. Jim, Ron, and Lynn will coordinate which site and have an answer by November 1, 2004.

2008 Conference offer: Neither NAFBAS or NFRBMEA has had a bid for the 2008 conference. This will be discussed at the '05 board meeting in DC on the NAFBAS side.

6. Break into 3 groups.... Discuss Communications enhancement, Cooperative initiatives, Professional development opportunities.

Communications:

- Crossover email lists, both boards and general membership
- Joint newsletters: NAFBAS – could submit things to *NUTS & BOLTS* (the NFRBMEA newsletter), as NAFBAS doesn't have as frequent newsletters.
- Web sites – cross linking
- Newsletter exchange – each newsletter could go to both mailing lists.
- Timeliness of the conference info/invitations to each other's state and local, as well as national conferences.
- Conference calls.
- Online threaded discussions

Cooperating Initiatives:

- Conference awareness - state organizations
- Learning Resource library
- Nationwide Database / Comparative Analysis. "Branded" analysis products
- Shared resource materials / Online Resource Library
- Networking with other states

Professional Development Opportunities:

- National Institute
 - Certifications
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7. Final comments and identification of next events:

- Ready with 2006 conference. Just need to let the planners plan it.
- We have a committee of 6 to finalize 2007 location choice.
- NFRBMEA will have a conference call on Nov 18, 2004 @ 1:30 central.
- Suggestion that we need to have an annual joint meeting of NAFBAS and NFRBMEA boards for the upcoming joint conferences. Suggestion is to have it to coincide with NFRBMEA fall meeting, sometime between September 15 - November 1.
- Memorandum of Understanding between both organizations

Prepared by Charles Duell
NFRBMEA, Inc. Secretary