

***Minutes of the 23<sup>rd</sup> Annual NFRBMEA Business Meeting  
Fresno, California  
Tuesday June 10, 2008 3:30 pm PDT***

The meeting was called to order by President John Hobert at 3:29 PM

Before the meeting started, we heard from those that submitted items for the Exchange of Ideas activity. Gary Thome discussed his spreadsheet on “Ferguson’s System of Financial Signals”. Keith Torgerson showed us a spreadsheet he developed to determine “Cash Price for Breakeven over Variable Costs”. Ron VanNurden explained his “Per Head Per Day Heifer Raising Matrix” spreadsheet. Kevin Klair wowed us with Finpack’s new AgPlan software that replaces Finpack’s Business Plan. Finally, Jay Olson discussed his report of the Preliminary Analysis of the Farm Bill of 2008. Each participant received a \$100 payment from our organization.

The Secretary’s report was handed out in the NFRBMEA 2007-2008 Annual Report. The minutes of all our meetings since the last conference are also in the Conference 3-ring binder. Motion by Keith Torgerson to approve the secretary’s report, seconded by John Sponaugle and the motion passed.

The [Treasurer’s report](#) was presented by Doug Wertish and is found in the Annual Report. He also presented the 2009-10 Budget. He discussed how our Balance Sheet is about \$6000 ahead of last year at this time, due mostly to the profits realized by our Conference in Rochester in 2007. Motion by Ira Beckman to approve the Treasurer’s report, seconded by Tim Holtquist and the motion carried.

**Secretary Rick Morgan conducted the Roll Call of States:**

- The Wisconsin report was delivered by Edmund Ruff. They have seven instructors with a couple that may retire soon.
- The Washington report was made by Chris Werner. He thinks he may be the only instructor in that state at this time.
- Utah was represented by Jay Olsen. Their state has four instructors and are actively recruiting for more FBM teachers.
- Calvin Pietz gave the South Dakota report. They also only have a couple of instructors, but find the FSA requirement to have all borrowers take some FBM training really helps in giving their program credibility and purpose.
- Pennsylvania was represented by Miguel Saviroff. He reported that they have 15 Extension Educators and since this is their first conference for quite some time, they will try to get more at our next conference.
- Brad Moffitt sent us his report of Ohio. Their state had drastically cut their funding of this program and are waiting to see how they end for this year.
- Keith Torgerson reported for North Dakota. They published a summary for the state that worked out well to give to legislators and others that were interested in the program.
- The Montana report was given by Bruce Bainbridge. They only have four instructors at this time.
- The Missouri report was presented by Norman Rohrbach. Another good year with 24 instructors in 22 sites.
- Dr. Dick Joerger gave the Minnesota report. We have five instructors retiring.
- Jim McCuiston gave the Colorado report. Maylon Peters has retired but they still have 12 instructors at four sites.

- Pat Harrington presented the Arizona report. He is still outstanding by himself in this state.
- We had no reports from: Oregon, Oklahoma, Nebraska, Kentucky, Kansas, Illinois, Iowa and Alberta, Canada.

A [Nuts & Bolts/Membership report](#) was presented by Wayne Pike. See page 87 of our Conference 3-ring notebook.

Jay Olson reported from the Past President committee the following Officer Nominations for 2008-09: President Elect – Wayne Pike; Treasurer – Doug Wertish; Secretary- Jay Olsen; Historian – Dan Hoffman; Membership Secretary – Virgil Dagman. This slate of officers were nominated by Jay Olson and seconded by Ron Dvergsten. These nominees will be voted on Wednesday when our business meeting reconvenes.

The business meeting recessed at 5:31 pm to be reconvened on Wednesday, June 11, 2008.

### *Wednesday, June 11, 2008*

The meeting was called to order by President John Hobert at 1:18 pm PDT at the Visalia Convention Center.

Committee reports:

**The Industry Relations/Alliances** report was given by Hobert. His fundraising along with Gary Thome was very productive. Most contributors did the same amount as last year while one increased from \$1000 to \$3000. It is important to have continuity from year to year, contacting the various companies early so that they can include us in their budget for the next year. Our organization owes these men a great deal of appreciation. Next year we are looking at adding Toyota, Dodge, Pfizer, Wells Fargo, RaboBank and maybe more. A [list of current sponsors](#) can be found on the 2008 Conference website.

**National Institute:** This report was given by Paul Gorman and Jay Olson. We have been awarded a Bremer Grant of \$140,000 to be used over 3 years. This is mainly to be used to provide education to newer beginning FBM instructors. This will begin next year and the training will most likely happen immediately after the 2009 Conference. A committee was appointed by Hobert and given the power to draw up a job description of the person to coordinate this project, hire that person and provide leadership assistance to ensure that our National Institute will accomplish its intended purpose.

**Resource Library:** Ron VanNurden and Deb Pike discussed this [report](#). All of the old Exchange of Ideas since 1999 are in the library. They recommended that we all make an effort to get our often used worksheets and spreadsheets submitted. The process is relatively painless and will greatly enhance the library.

They are also working with the NAAE and their Communities of Practice. This will allow us to get on their website and work more in cooperation with our agriculture teaching brothers/sisters.

**The Council:** Jay Olson gave this [report](#) and it is on page 94 of our notebook.

**Historian's report:** Laurie Morris presented a slide show of highlights of past conferences.

**2008 Conference Planning:** Morris and Harrington asked that the 2009 Conference committee use this year's surveys to continue to improve our conferences and to keep them focused on what we as instructors want. Harrington also states how much easier it is to plan a conference when we have the kind of sponsors that Hobert has been able to contact.

**2009 Conference Planning:** Jesse Schwanke and John Sponaugle showed us a video of St. Louis, handed out a magazine of the town and discussed the positives of coming to St. Louis June 14-18 of next year. This will also be the first year of our National Institute.

**2010 Conference Planning:** Rick Morgan and Jay Olson reported their efforts in securing Fargo/Moorhead as our conference site for that period. A similar time of June 13-17, 2010 will be the dates. We have contacted Dwight Aakre to see if his organization, North Central Extension Educators, would like to join us as they did in Rochester last year. NAFBAS already has appointed a committee to help us on planning this conference. As of now, Jay Olson, Greg Tullis, Keith Torgerson and I are serving on this committee. We will see if we can get a couple more within the next couple of weeks. We would like to get the hotel selected within a couple of months.

Ron VanNurden moved to approve the list of officers for 2008-09, seconded by Jesse Schwanke. Motion passed. The officers will be:

President	Paul Gorman
President Elect	Wayne Pike
Past President	John Hobert
Treasurer	Doug Wertish
Secretary	Jay Olsen
Historian	Dan Hoffman
Membership Secretary	Virgil Dagman
National Council Rep	Jay Olson
2009 Conference Planners	Jesse Schwanke, John Sponaugle
2010 Conference Planner	Rick Morgan

John Hobert gave his final closing remarks as our NFRBMEA president. Paul Gorman moved to adjourn this meeting.

Meeting was adjourned at 2:21 pm.

Submitted by Rick Morgan, secretary.