

## **Minutes of the 24<sup>th</sup> Annual NFRBMEA Business Meeting**

St. Louis, Missouri ♦ Tuesday June 16 and Thursday, June 18, 2009

The meeting was called to order by Paul Gorman at 3:45 PM. A motion to adopt the revised agenda was made and seconded. Motion passed.

President Paul Gorman invited Jay Jackman from the National Association of Agricultural Education (NAAE) to make a short presentation. Jay thanked all FBM instructors for what they do toward furthering agricultural education. Jay encouraged us to visit the NAAE “Communities of Practice” website and go to its AgEd Learning Center link for lesson planning and other instructional material. He invited all FBM instructors to submit educational resources to the database.

President Paul Gorman indicated that there is a committee of two NAFBAS members and two NFRBMEA members appointed to explore possible 2012 conference locations and invited members to share suggestions for 2012 conference locations.

Secretary Jay D. Olsen conducted the Roll Call of States. Members from Arizona, Colorado, Minnesota, Missouri, North Dakota, Ohio, South Dakota, Utah, and Wisconsin presented reports. The conference notebook contains written reports for all these states with the exception of Colorado and Wisconsin. Oregon, Oklahoma, and Pennsylvania sent written reports that are in the conference notebook, but did not have a member at the business meeting; states with FBM programs that did not submit a report and were not present at the business meeting were Iowa, Nebraska, Illinois and Kentucky. Jay D. Olsen also reported that Washington will be losing their last instructor at the end of June, Idaho has a FBM program at Boise State with an outreach instructor in the Lewiston area, and there is still a functioning program in Montana.

Wayne Pike introduced the Exchange of Ideas and invited Ira Beckman (MN) to show the spreadsheet he uses to determine the cash required per unit for a specific enterprise. Jennifer Smith (MN) presented her idea of preparing “Harvest Bags” which are delivered to farmers in the fields during harvest season. The “harvest bags” are used as a recruitment tool and filled with donated items such as snacks, a notepad, and a pen from ag businesses and banks, along with FBM instructor contact information. Paul Gorman (MN) shared his Management Checklist for preparing farmers/students for future instructional visits and as a review/check list to account for what was done. Jay Stretcher (CO) illustrated how a loan is not an expense using a one-dollar bill based to another person with the intent to pass it back. Jay D. Olsen (UT) presented a spreadsheet for calculating average head per year in a feedlot/back-grounding enterprise. \$100 checks were awarded to Jay D. Olsen and Jay Stretcher; IOUs were awarded to Ira, Jennifer, and Paul as Doug was rationing checks from the checkbook. Doug will get checks for the IOUs when new checks are received.

Officer nominations for 2009-2010 were presented by Past President John Hobert. John indicated that Al Graner accepted to run for President Elect. John also talked to each current officer who agreed to nomination for a second term. They are: Jay D. Olsen, Secretary; Doug Wertish, Treasurer; Virgil Dagman, Membership Secretary; and Dan Hoffman, Historian.

A proposal from the Past President’s meeting on Board Reorganization was distributed (see attached document “Past President’s Board Restructure Proposal”). Pat and Ira explained that the restructuring

proposal requires a change in the by-laws. The NFRBMEA by-laws state that all by-law changes need to be presented to the membership 90 days prior to a vote in a business meeting. The membership will address this proposal at next year's business meeting. Pat and Ira explained the restructuring which consists of an Executive Board made of seven members including President, President Elect, Past President, Secretary, Treasurer, National Council Representative, and Current Conference Chair. Committee Chair positions include, but are not limited to the future Conference Chair, Fundraising/ Industry Relations, Teaching Resources and IABME Chair. Other chairs for committees, such as Membership & Recruitment, could be added as needed. The restructuring proposal also specifies that the hired position would have responsibilities as the Communications Director and would be responsible for historian duties, NUTS & BOLTS publishing, webmaster duties, and membership. Information on the proposed restructuring will appear in NUTS & BOLTS following the fall Board meeting.

The Secretary's report was given by Jay D. Olsen. The report is in the NFRBMEA 2008-2009 Annual Report. The minutes of all meetings, from the 2008 Annual Business Meeting in Fresno to the 2009 Spring Board meeting appear in the Annual Report, as well as on the Web. Motion to accept the Secretary's Report made by Ira Beckman and seconded by Jay M. Olson to approve. Motion passed.

Doug Wertish gave the Treasurer's report. The balance sheet and the income statement were reviewed and Doug answered a few questions that were asked. Pat Harrington moved to accept the Treasurer's Report; second by John Woodford. Motion passed.

Meeting adjourned at 5:30 to reconvene on Thursday morning following the General Session.

Thursday June 18, 2009 Paul Gorman called the meeting to order at 9:55 AM

Virgil Dagman gave the Membership Secretary's Report, which also appears in the 2008-09 Annual Report on page 5. Tom Ackerman moved to accept the report and Gary Thome seconded. Motion passed.

Deb Pike presented the NUTS & BOLTS Co-editors' Report, which appears on page 95 of the Annual Report. Deb reported that four issues of NUTS & BOLTS went out and very few were returned as undeliverable, indicating that email addresses for the most part are active. Deb indicated that they are always looking for NUTS & BOLTS articles. She also thanked advertisers by name for their support through advertising in the NUTS & BOLTS.

In the Historian's Report, Dan Hoffman indicated that Laurie Morgan had sent a nice box of historical information to Dan. Dan invited anyone that has pictures of the 2010 conference to send them to him.

Deb Pike presented the Webmaster's Report. The NFRBMEA website has been maintained and contains a current list of members and all past business and board meeting minutes. Deb has kept the Yahoo mailing groups current, set up a Ride & Room Share group for the conference, developed the 2009 Conference and IABME web sites.

John Hobert reported that 100 copies of the NFRBMEA Annual Report had been printed by Riverland Community College. Deb has the templates to add committee reports for developing the Annual Report which makes it very easy to put each year's Annual Report together.

Wayne Pike gave a report of First-Timers. The First-Timers money of \$500 went to John Morgan from MO. At last fall's NFRBMEA Board Meeting, the board elected to split the First-Timers money among First-Timers from FBM areas outside of the Bremer Foundation area – instructors from ND, MN, and WI are in the Bremer Foundation area and will be in the IABME workshop with Bremer Grant funds paying for their costs - and since John was the only First Timer outside ND, MN or WI he received the \$500.

#### Standing and Special Committee reports

The Resource Committee report was given by Deb Pike. Quiet year; the only postings were from last year's "Exchange of Ideas". In the past month, a counter has been added to each Resource Library page and shows a number of visitors to the various pages since then. The Links page has had visitors but that page has no content yet. She invited anyone with useful links to submit them to the Resource Library. The NAAE Communities of Practice site has a link to our Resource Library. Deb and Wayne passed out a five- question survey and asked everyone to respond and get them back to her.

The IABME Committee Report was given by Jim Kelm and Tom Weygandt, and appears on page 8 of the Annual Report. Jim reviewed the beginnings of the Institute and receiving the Bremer Grant; he thanked those that worked to get the grant. The committee met in St Cloud, organized the Job Description for the Program Director, conducted interviews in the following weeks and hired Tom Weygandt in October of 2008. Jim introduced Tom and invited him to report. The Institute's objectives this past year were to work with early-career FBM instructors, teaching technical information through webinars, encouraging them to attend the NFRBMEA conference and a workshop which immediately followed the conference. Nine people signed up for the webinar, and six of those are at the conference. The current thinking for the coming year is to start with regional meetings this fall, conduct a series of webinars throughout the year, and sponsor a speaker at next year's conference. Tom reported that 304 farms and 570 individuals have been affected by the nine people participating in the Institute this year. Tom distributed a report showing where the money has gone to run the Institute. Tom indicated that there is about \$1,200 available for conducting the mentoring program beginning this summer and fall. Jim reminded us that IABME is a design-build program, and will continue to evolve as needed.

In his Industry Relations/fundraising Report, John Hobert indicated that a list of donors appears on page 29 of the Annual Report. Committee members for this year are: Lyle Stewart, Bryan Manny, Michael Clark, Jim McCabe, John Hobert, Gary Thome, and Al Graner. John reviewed the past year's donations-- \$13,200 cash, and in-kind amounting to \$7,300-- for a total conference contribution of \$19,500.

A Pfizer representative sat in on the conference meetings yesterday and indicated they would be a Gold sponsor for next year. John hopes that CNH will be a back as a sponsor next year, and indicated that Agco has expressed some interest in donating next year. Vendors paid \$400 for a vendor spots. John reviewed the sponsor levels and the benefits sponsors receive of vendor and conference registration waivers, speaker time (10 min.), and presence on NFRBMEA's webpage. John reminded us to write a letter to the sponsors and thank them for their sponsorship. He invited those who have possible sponsorship contacts to visit with any committee member and pass along the contact information.

The National Council Report was given by Jay M. Olson, and it appears on Page 7 of the Annual Report. Jay reviewed why NFRBMEA has presence on the Council and the other groups that are represented on The Council. Jay indicated that we are fortunate to have a voice on the Council for Adult FBM Education.

The Council is working to produce a directory of adult education programs in the U.S. with a \$15,000 contribution from AgroKnowledge.

Jesse Schwanke and John Sponaugle gave the 2009 St. Louis Conference update. There were 139 registrations, 70 spouse registrations, and 60 plus kids.

In the 2010 Fargo-Moorhead Conference Committee Report, Rick Morgan reminded us that it's a cooperative effort between ND and MN and will also involve the North Central Farm Business Management Extension. With the combined sponsorship and the resources of North Dakota State University, they are anticipating an exceptional conference.

Future Conferences:

- The 2011 Conference to be hosted by NAFBAS, and the probable location is Memphis, TN.
- 2012 Conference location possibilities: Alabama or New York state, although nothing is firm. Sponsorships from the usual sponsors might be a concern if the conference is out of the Midwest area two years in a row.

The Board election was held. John Hobert asked for further nominations for President Elect. Seeing none, John Sponaugle moved to cease nominations; the motion was seconded by Pat Harrington. Motion passed. John reviewed the candidate list: Secretary- Jay D. Olsen, Treasurer- Doug Wertish, Membership Secretary- Virgil Dagman, and Historian- Dan Hoffman. No further nominations were made, Jay M. Olson moved to close nominations; motion seconded by John Woodford. Motion passed.

Distinguished Service Awards were presented to John Hobert and Jay M. Olson. John also received a Retiring Office Plaque for service as NFRBMEA President.

Wayne Pike was introduced as the new President and Al Graner as President Elect. Wayne asked for any more business. Hearing no additional business, a motion to adjourn was made by Gene Kuntz, the motion received a second and was passed.

Respectfully submitted by,

Jay D. Olsen, NFRBMEA Secretary

*\*Please note*—the 2008-09 Annual Report is available at  
[http://www.nfrbmea.org/pdf/annual\\_reports/0809AnnualReport\\_FINAL.pdf](http://www.nfrbmea.org/pdf/annual_reports/0809AnnualReport_FINAL.pdf)