Tuesday Speaker Information and Break-out Sessions

Mr. Darrell L. Dunteman is the managing editor of the *Ag Executive*, a business management in agriculture newsletter. Darrell will speak on Farm Financial Standards and how to use them in farm business management. *Ag Executive* is published monthly, and is located in Bushnell, IL.

UW Corn & Soybean Economics

UW Extension Agriculture Agent Don Genrich will share current budgets for raising corn and soybeans in Wisconsin. Don will also share the challenges and opportunities Wisconsin growers have in producing these crops. Don was an independent crop scout and CCA for many years before joining the UW staff as Crops Specialist in the Central Wisconsin region.

Crop Insurance

A National Crop Insurance Company representative will share the new changes and discuss future innovations and coverages. Questions are always welcome!

FINPAK

University of Minnesota Center for Farm Financial Management Financial Specialist Dale Nordquist will share the capabilities and versatility of the financial software program package named FINPAK. Upcoming changes and innovations will be shared. Questions are encouraged.

Web Equity Manager for FSA (Farm Service Agency)

An FSA representative will share information on the upcoming change to using Web Equity Manager for accessing and reporting FSA financial information. Questions are welcomed!

Dairy Profitability

Dr. Bruce Jones of the University of Wisconsin Center for Dairy Profitability will discuss dairy profitability measures and how the Center can help farmers increase their profitability.

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